



### **Factory Tours**

#### **Stern Pinball**

Thursday, 1:00 pm

#### **Really Big Crane Company**

Thursday, 3:30 pm



### **Educational Sessions**

Friday, 8:30 am - 5:00 pm



### **Product Showcase**

Friday, 6:30-9:30 pm

# AMOA

ON THE ROAD PROGRAM

***POWERING CONNECTIONS:  
ENERGIZE YOUR NETWORK***

**October 24-25, 2024**

The Westin Chicago Northwest, Itasca, IL

[www.amoa.com](http://www.amoa.com)

THURSDAY, OCTOBER 24	
1:00 pm	<p><b>Depart for Stern Pinball</b>  <b>Visit Stern Pinball's new state of the art facility</b></p> 
3:30 pm	<p><b>Open House @ The Really Big Crane Co.'s new facility</b></p> 
FRIDAY, OCTOBER 25	
8:30-9:30 am	<p><b>Keynote Address: Dominate Your Competition</b>  <i>Tony Leone, The Constance Group</i></p> <p>Do you want to outsell, outhire and outperform your competition? Of course you do! Drawing from years of experience, Tony's presentation gives you real-world techniques for dominating the competition...even low-priced competitors.</p> 
9:30-9:45 am	Break
9:45-10:45 am	<p><b>Navigating the Interview</b>  <i>Moderator: Bob Abel, R. E. Abel and Associates</i></p> <p>Long-time AMOA Notre Dame Program HR expert, Bob Abel will moderate the discussion along with sharing his top interview questions and the strategy behind them.</p> 
10:45-11:00 am	Break
11:00-11:45 am	<p><b>Diversify into Retail Sales Industry Panel</b></p> <p>Learn how our panel of seasoned industry operators incorporated retail sales into their business operations and how it's complimented their overall business portfolio.</p>
11:45 am-1:00 pm	<p><b>Legislative Luncheon</b> <i>John Russell, Partner, Government Relations, DGA Group</i></p> <p>Power your connections over lunch and enjoy an election preview from AMOA legislative counsel, DGA Group. Note: We'll be just 11 days out from election day!</p>
1:00-1:15 pm	Break
1:15-2:00 pm	<p><b>High Performing Arcades - The Street Footprint</b>  <i>Frank Licausi, Amusement Connect</i></p> <p>This session will take a deep dive into the top performing categories in "street" location arcades. We'll analyze the top 10+ performers and share why.</p> 
2:00-2:45 pm	<p><b>What's Hot in Redemption Round Table Discussion</b></p> <p>Power your connections when it comes to redemption. Attendees will share "hot" tips and trends to make the most of their crane mixes.</p>
2:45-3:00 pm	Break
3:00-4:00 pm	<p><b>What's New and How to Get More Out of Your ATMs</b>  <i>Mark Cumming, ATM Merchant Services; Wes Dunn, Genmega; Phil Webb, PDQ Merchant Enterprises</i></p> <p>Our expert ATM panel will share what's new, provide industry updates and talk about how to get more out of your ATM route.</p>    <p style="text-align: center;"> <span>Mark Cumming</span>      <span>Wes Dunn</span>      <span>Phil Webb</span> </p>
4:00-4:30 pm	<p><b>Optimizing Connectivity</b>  <i>Jonathan Dunn, Venco Business Solutions; Nate McQuillan, WTI Wireless</i></p> <p>Technology continues to evolve at a rapid pace including machine connectivity. During this session our expert panel will answer all of your questions when it comes to network structures such as maintaining strong connections, security and cost-effective solutions.</p>
4:30-5:00 pm	<b>Open Forum and Wrap Up</b>
6:30-9:30 pm	<b>AMOA Associate Member Product Showcase</b>



AMOA Associate Member Product Showcase

GET ENERGIZED!

Friday evening, October 25, the popular AMOA Associate Member Product Showcase returns. You'll have the opportunity to see the latest equipment from AMOA Associate Members, network with industry peers and GET ENERGIZED when you join in the fun!



"I've always enjoyed attending AMOA On The Road. From attending seminars to better myself as a leader, learning about current industry trends to networking with industry peers, I always come away from OTR with a new idea or two to bring home to our business. I highly recommend attending AMOA On The Road."

Tim Zahn, American Amusement Arcade



"Attending AMOA On The Road is always a highlight of my year. I learn so much from the seminars offered and networking with my fellow operators. What I enjoy most is the Manufacturers Spotlight Show. It's a fun and intimate atmosphere where you can take your time and talk to each manufacturer about the new and current equipment they offer."

Brian Brotsch, Knox Amusement

2024 AMOA On the Road Program

POWERING CONNECTIONS: ENERGIZE YOUR NETWORK

A Continuing Education Program exclusively for AMOA Members

October 24-25, 2024 | The Westin Chicago Northwest | Itasca, IL

REGISTRATION

Attendee Information

NAME \_\_\_\_\_ COMPANY \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

PHONE \_\_\_\_\_ EMAIL \_\_\_\_\_

Registration Fees Please indicate registration type. You must be an AMOA Member to attend.

\$299 includes Education AND Product Showcase Event

\$99 includes Product Showcase Event ONLY

Payment

Please make your check payable to AMOA.

For credit card payment, please fill out the following completely:  American Express  Mastercard  Visa

Total Registration Fee \_\_\_\_\_ Billing Zip Code \_\_\_\_\_

Card Number \_\_\_\_\_ Exp. Date \_\_\_\_\_ CVV Code \_\_\_\_\_

Signature \_\_\_\_\_

Send this form & payment to:

380 Terra Cotta Road, Suite F, Crystal Lake, IL 60012 | Phone: 815-893-6010 | Fax: 815-893-6248 | Email: elizabeth@amoa.com



Building Engagement in Real Life

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Crystal Lake, IL 60012

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The AMOA On the Road Program is a member exclusive continuing education program for leaders in the amusement industry who want to invest in themselves and their businesses by participating in a cost-effective educational event at an easily accessible venue.

OTR is back this Fall and returns to the Chicago suburbs with the 2024 edition taking place at the Westin Chicago Northwest in Itasca, Illinois just 10 miles from O'Hare International Airport. This year's program features two facility tours on Thursday afternoon, October 24; a full day of education on Friday, October 25; and an AMOA associate member product showcase event that evening to close out the program.

**AMOA**  
**ON THE ROAD**  
**PROGRAM**  
**POWERING CONNECTIONS:  
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Register  
Today!  
[amo.com](http://amo.com)